# Health Insurance Exchange Planning for Rhode Island

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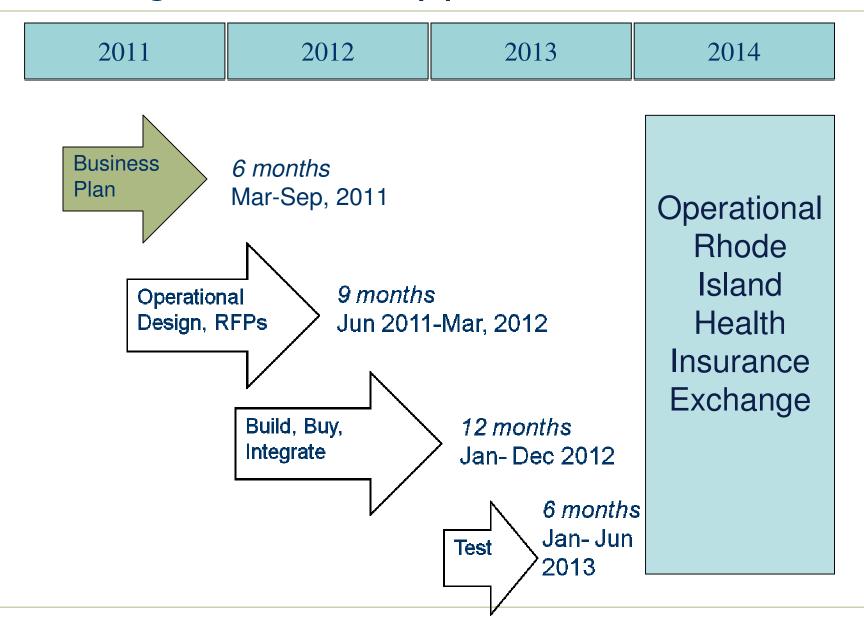
## Agenda

Background and Context

Models to be Explored

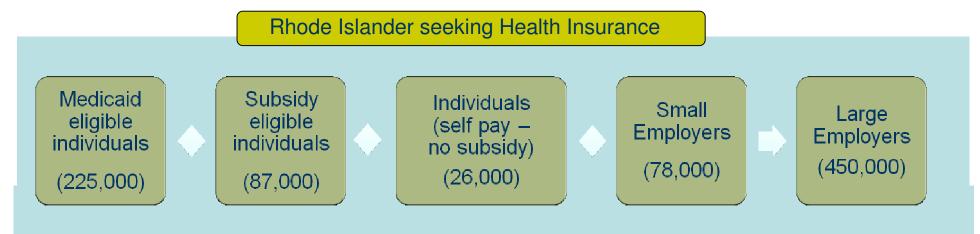
Next Steps

## Getting to 2014: Approach



### Reminder: What is an Exchange?

 (1) Web Portal: a robust marketplace for all Rhode Islanders to identify health insurance options and purchase coverage



(2) Help Rhode Islanders Choose Health Insurance
Display insurance options in an easy
to understand, highly interactive web page

(3) Enroll
Determine eligibility,
enroll in coverage, &
facilitate subsidy

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## Rhode Island Starting Point

#### Key Strategic Questions:

- ➤ How best to serve low income Rlers, 133-200% FPL?
- How do we create value for individuals?
- How do we create value for small employers?
- How to create a self sustaining Rhode Island exchange?

## Starting Point for Individuals

- RIte Care Program
- Individual Insurance Market
- Size and Scale

## Starting Point: RIte Care Program

- Expanded RIte Care Coverage Already covers 9,000 parents, 21,000 children over 133% FPL
- Effective RIte Care procurement model Quality standards, Low trend
- Specialized Medicaid Managed Care Carriers (MMCOs) Neighborhood, 67% share of RIteCare UHCNE, 32% share of RIteCare

#### Key Strategic Issue:

How best to serve low income RIers, 133-200% FPL

## Starting Point: Individual Market

#### **Current Market**

14,000 covered lives

Single Carrier: BCBSRI

Two Risk Pools
Carefully regulated cross subsidies

Rates below Small Group Levels

#### Post 2014 Market

Up to 113,000 eligible individuals (up to 87,000 subsidy eligible)

Exchange Competitive Market, New Entrants?

Single Risk Pool reinsurance, risk adjustment

?? What will happen to rates??

#### Key Strategic Issue:

How do we create value for individuals?

## Starting Point: Size and Scale

#### **Legal Residents Under 65:**

Numbers in thousands

Insurance Status	Today	Maximum Potential Enrollment* After Reform, 2014
Uninsured (not including undocumented immigrants)	95	0
Medicaid	163	225
<b>Individual Insurance</b>	15	113
Commercial Small Group	88	78
Commercial Large Group/SI	506	450
TOTAL	866	866

<sup>\*</sup> Max enrollment assumes all those eligible for alternate forms of insurance enroll.

#### Key Strategic Issue:

How to create a self sustaining Rhode Island Exchange?

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## Rhode Island Starting Point

#### **Key Strategic Questions:**

- ➤ How best to serve low income Rlers, 133-200% FPL?
- How do we create value for individuals?
- How do we create value for small employers?
- ➤ How to create a self sustaining Rhode Island exchange?

## Rhode Island Starting Point

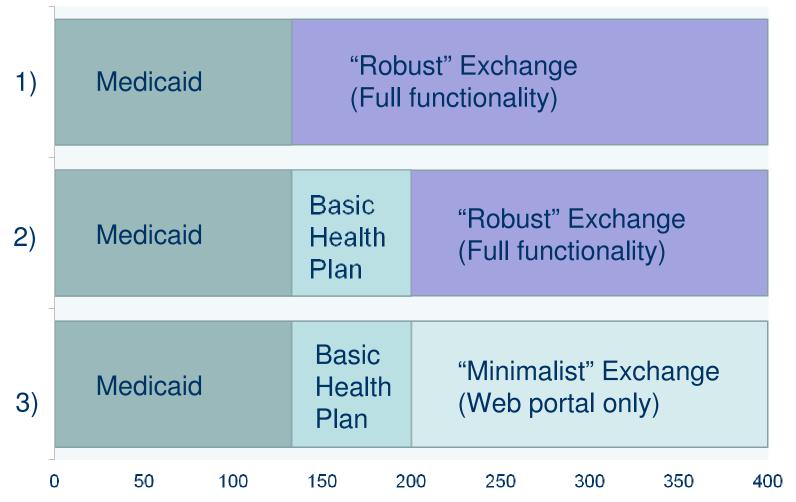
- Small number of potential covered lives
- One current carrier; limited opportunities for competition among carriers
- Given small scale, operational costs of exchange are an important consideration
- Basic Health Plan (BHP) will be an important decision point for RI

#### Context: Basic Health Plan

- Optional program for state
- ➤ BHP would take those below 200% FPL out of exchange and cover them through a separate program
- State would get 95% of premium and cost-sharing subsidies for this population to fund the program
- Decision about BHP has design implications for non-group exchange

## Potential Exchange Models: Creating Value for Individuals

#### Three possible models:



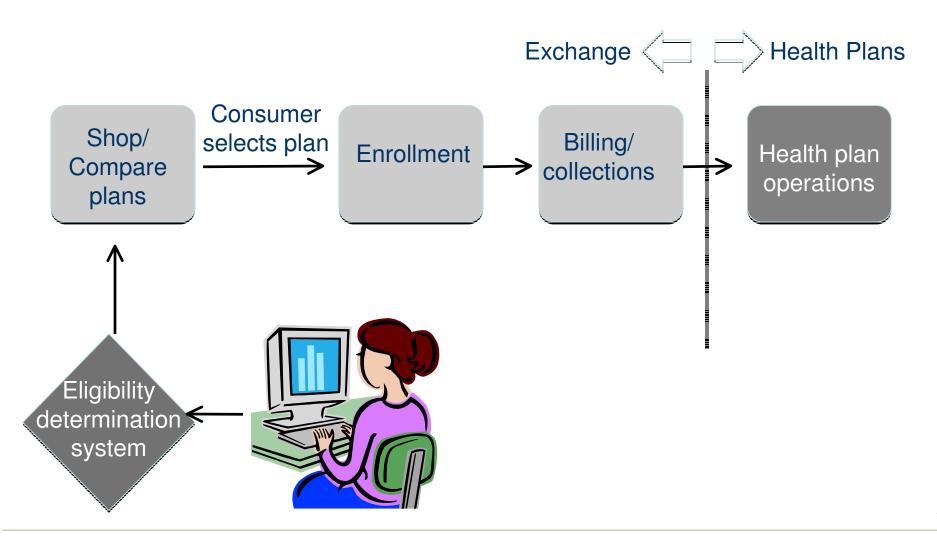
<sup>\*</sup>Due to Maintenance of Effort, children up to 250% FPL will be covered by Medicaid (CHIP) in any of the above models.

% FPI

#### 1. Robust exchange for all above 133% FPL

- No Basic Health Plan
- Population above 133% FPL would be in an exchange
  - Exchange with full (or "conventional") exchange functionalities
  - Explore integration with SHOP and other mechanisms to increase scale

#### 1. "Robust" Exchange: Core Functions



#### 1. Robust exchange for all above 133% FPL

- Rationale (to be tested/assessed this summer)
  - Twice the scale (though still modest) for the exchange
  - Less financial risk to the state (no BHP)
  - Potential for broader choice of QHPs for enrollees

## 2. Basic Health Plan for below 200% FPL, with "robust" exchange

- Population below 200% FPL would be in a Basic Health Plan
- > Population above 200% FPL would be in an exchange
  - Exchange with full (or "conventional") exchange functionalities
  - Explore integration with SHOP and other mechanisms to increase scale

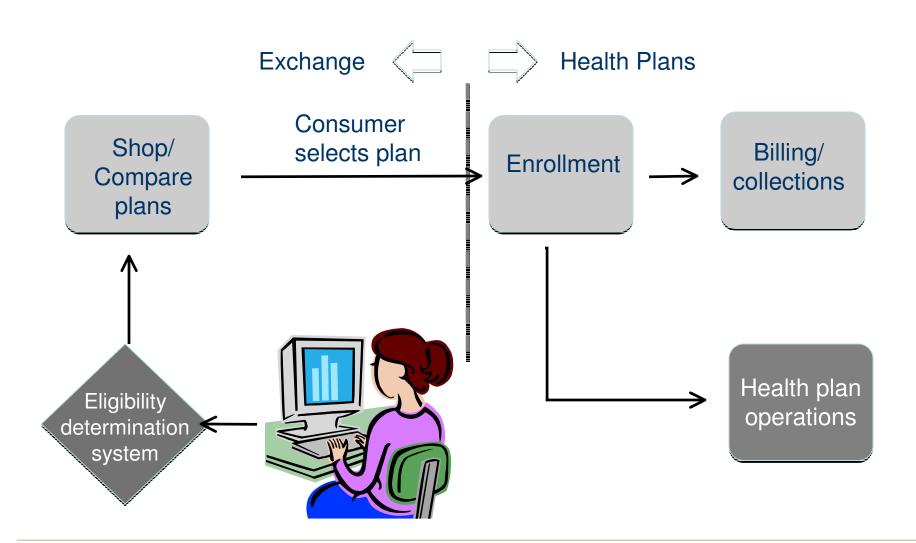
## 2. Basic Health Plan for below 200% FPL, with "robust" exchange

- Rationale (to be tested/assessed this summer)
  - Potential for cost savings to state and enrollees, with lower cost trends over time
  - Continuity of coverage for families <200% of FPL, keeping families together
  - Potential for broader choice of QHPs

## 3. Basic Health Plan for below 200% FPL, with "minimalist" exchange

- Population below 200% FPL would be in a Basic Health Plan
- Population above 200% FPL would be in a "minimalist" exchange
  - Web portal that facilitates shopping among existing commercial carriers
  - Lean operating footprint

#### 3. "Minimalist" Exchange: Core Functions



## 3. Basic Health Plan for below 200% FPL, with "minimalist" exchange

- Rationale (to be tested/assessed this summer)
  - Potential for cost savings to state and enrollees, with lower cost trends over time
  - Continuity of coverage for families <200% of FPL, keeping families together</li>
  - Low operating cost for the non-group exchange

#### Questions for Analysis

- How can the exchange best serve individual purchasers in the exchange?
  - What are risks/benefits of a Basic Health Plan?
  - What are costs/operational requirements for each of the possible exchange models?
- How feasible are each of the models?
  - Financial considerations
  - Legal considerations
  - Operational considerations
- How well do the models meet the needs/preferences of consumers?

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## Exchange Models: Next Steps

- Options for Small Businesses: To be discussed next time
- Wakely will work with RI to further refine/analyze these models
  - Feasibility
  - Value
  - Cost
- Questions/Comments?